



CAPITOL CITY SPEAKERS BUREAU

We help you thrill your audience!



Rory Vaden, CSP

Travels from: Tennessee

Fee Range: \$20,001 - \$40,000

"Self-Discipline Strategist", Rory Vaden, MBA speaks to audiences around the world about how they can leverage self-discipline to achieve their goals in life. His book *Take the Stairs* is a #1 *Wall St Journal*, #1 *USA Today* and #2 *New York Times* bestseller.

As an entrepreneur, he is the Cofounder of Southwestern Consulting™, a multimillion dollar global consulting practice with more than 70 team members that helps clients in more than 27 countries to grow their business and provide a better customer experience. Through a proprietary system of utilizing relevant data, time-tested principles, and implementing sales techniques that have been refined over 150 years by their parent company, Southwestern Consulting™ can teach anyone with a product or service how to sell more.

Rory's insights on overcoming procrastination and increasing productivity have been featured on Fox and Friends, Oprah radio, CNN and in Fast Company, *Entrepreneur*, *Forbes*, *Inc*, *Success Magazine* and many other media outlets. His articles and insights average more than 2 million views every month and he is the weekly host of a top 25 business news podcast called "Daily Discipline with Rory Vaden."

As a professional speaker, he speaks more than 50 times a year for some of America's best and brightest organizations including: Cargill, The Million Dollar Roundtable, P&G, Mass Mutual, True Value, YPO, Wells Fargo Advisors, Merck, Land O'Lakes, Novartis and hundreds more.

Rory's newest book is called *Procrastinate on Purpose: 5 Permissions to Multiply Your Time* and became an instant National Bestseller.

Most Requested Programs...

- Take The Stairs: Success Means Doing Things You Don't Want To Do
- Next Generation Marketing: Making Social Media Work in 30 Minutes a Day
- Leaders Take The Stairs: Creating a Culture of Discipline in Your Organization
- No Laughs to Know Laughs: How to be Funny to Make More Money
- Top Producers Take The Stairs: Advanced Sales Training and the Habit of Self-Discipline
- The Audience is NOT in their Underwear: The Discipline of Mastering Presentation Skills