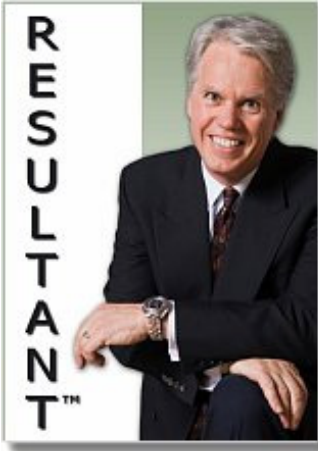




CAPITOL CITY SPEAKERS BUREAU

We help you thrill your audience!



Neil Dempster, MBA, CSP (&PhD soon!)

Travels from: Arizona

Fee Range: \$5,001 - \$7,500

Neil Dempster is a student of the behavioral components of success-how to achieve peak performance in a changing world. His keynote speeches have been the highlight of association meetings, conferences, and company functions around the world. He is the author of several comprehensive training programs that have been delivered to tens of thousands of managers, leaders and employees in diverse organizations.

Neil's energetic, humorous and highly motivational delivery style consistently inspires audiences to explore all the possibilities of personal and professional growth. Whether delivering a keynote speech for a conference or meeting, training managers and employees on performance improvement strategies, or consulting with your senior leadership team, he provides an uncanny ability to simplify the complex human behavioral aspects of life and work.

Neil's educational background includes Mechanical Engineering, an MBA and he is currently in the dissertation phase for a PhD in Organizational Psychology. This unique educational blending has earned him the distinction of bringing "logic to soft skills."

But before you think you're in for some dull lecture series-think again! Here's a sampling of Neil's candid (and frequently controversial) views on:

LEADERSHIP : "Look behind you; if no one's following ... you're not leading!"

MANAGEMENT: "How do I measure a manager's performance? I don't. I just measure the performance of the manager's direct reports-that tells me everything I need to know!"

PERFORMANCE: "What is your true performance standard? The lowest level you are willing to accept! If you don't like what you are getting, it's your own fault!" (Sorry, but it's the truth!)

TEAMWORK: "If you think there's no 'I' in team, look around. Teams are made up of what? **I's!** (Individuals). It's time we acknowledge that it's individual commitment to the team effort that make teams work!"

EMPLOYEE MINDSET: "Today, it's not about being employed; it's about being employable! Those who understand the difference control-in large part-their future!"

Neil speaks from a lifetime of experiences in the trenches and from within the corporate boardroom. He was the #2 ranked sales producer in the world for a Fortune 100 office products company and later became a successful senior manager/leader in the same organization. He left to become CEO of a unique start-up opportunity in the telecommunications industry; during his tenure the organization became a market leader in a half-dozen product categories winning virtually every industry award possible.



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Neil Dempster (continued)

Today, as one of the founding partners of Clearview Performance Systems, he is able to use his expertise in achieving extraordinary employee performance to benefit diverse organizations all over the world. He brings high-impact methods, practical recommendations and personal commitment to every human performance challenge.

Most Requested Programs...

- 'Just Enough' ... Just Ain't Good Enough!TM
- When a Ship Misses the Harbor, It's Rarely the Harbor's Fault![®]
- Grow with the Flow-Becoming a 'Quick-Change' Artist!TM
- Teimwork[®] ... Spelled Wrong to Make Teams Right