



CAPITOL CITY SPEAKERS BUREAU

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Nathan Kaufman

Travels from: California

Fee Range: \$10,001 - \$15,000

Nathan Kaufman is Managing Director and founder of Kaufman Strategic Advisors, LLC, an established San Diego-based consulting company. He has over 30 years of experience and is a nationally renowned expert in the areas of peak performing hospitals and physician groups, hospital strategy, physician compensation, integrated delivery systems, managed care, joint ventures and dispute resolution and has been called upon as an expert witness in healthcare arbitration cases.

Throughout his career, he has held executive positions in a wide range of healthcare companies, including President and Chief Operating Officer of an imaging center company. He currently serves on various advisory and editorial boards; Executive in Residence and HIS Advisory Board at Georgia Tech Health Systems Institute. His educational credentials include an MS in Health Systems from the Georgia Institute of Technology and a BS in Psychology from Emory University.

Among the clients benefiting from Mr. Kaufman's keen consulting acumen and flair for healthcare services integration are such providers and physician groups as investor-owned and not-for-profit multihospital systems; prestigious dominant medical centers; general medical/surgical hospitals; primary care physicians and specialists; IPAs; national imaging and surgicenter companies; major diagnostic equipment companies; large radiology groups; medical staffs and medical groups; and national and state healthcare associations.

Mr. Kaufman is a noted consultant, lecturer and author on topics related to strategies achieving peak performance, managed care, hospital-physician transactions, and joint ventures. He regularly speaks on these topics and others for numerous health system organizations and healthcare associations throughout the country.

He has made significant contributions to the body of healthcare literature and is the primary author of *Building Business Relationships with Physicians*, which was published by the American Academy of Family Physicians; numerous articles published by *Trustee Magazine* and has developed a Governance Institute white paper as a board development tool to improve effectiveness of boards of directors, titled *Because When You're Out of Money, You're Out of Options*.

Most Requested Programs...

- Getting In Shape for the 2016 Healthcare Games
- Preparing for Healthcare Reform