



CAPITOL CITY SPEAKERS BUREAU

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Don Blohowiak

Travels from: Virginia

Fee Range: \$5,001 - \$7,500

Don Blohowiak, former executive and author of several management books, is the founder and head coach of the Lead Well® Institute. Don is an ICF-certified coach who coaches individuals (especially executives, fast-rising managers and knowledge professionals) to help them develop their leadership potential, improve their interpersonal relationships with colleagues, improve their personal productivity, increase their personal satisfaction and make the greatest contribution to their organization

Don has held executive management posts in Southern California, Milwaukee, Denver, Detroit, and New York City. His management experience spans Fortune 500 companies, high-tech startups and not-for-profits. As an executive in the most profitable unit of a Fortune 500 company, Don participated in planning, managing and coping with the aftermath of multiple waves of restructuring. His company reduced its full-time employee count by 50% (yes, half!) in two years-while improving both customer satisfaction and employee morale.

Don is the author of six management books distributed around the world, and a contributor to others. Honors include being named "One of the Top 10 Management Books of the Year" by Industry Week, numerous executive endorsements and translations into Chinese, German, Portuguese and Hebrew.

Don was selected as one of 150 world-renowned business thought leaders commissioned to provide essays for the landmark reference book on business and management, *BUSINESS: The Ultimate Resource*, with editions released in 2002 and 2006 by Perseus/Bloomsbury. Don's "best practices" essay focused on how to implement effective leadership development. The editors of this widely praised landmark work named Don's chapter as one of the best in the 2,000+ page work.

Frequently quoted by the news media regarding employee motivation, productivity and marketing success strategies, Don's media credits are quite extensive. They include Fox News Channel, USA Today, CNN, CNBC, *Wall Street Journal*, *New York Times*, *Chicago Tribune*, *Miami Herald*, *Los Angeles Times*, ABC Radio, Associated Press, Reuters, UPI, Voice of America, *Incentive* magazine, as well as other newspapers, broadcast stations, newsletters, professional and trade journals worldwide.

Most Requested Programs...

- Lead Others to Greatness
- Reorganized? Restructured? Reengineered? Here's How to Get the Work Done!
- With Integrity
- Mastering Radical Change: How to Stay Sane While Going Crazy
- Creating a Culture that Creates Loyal Customers
- Hiring and Keeping the Keepers